

Stephen Cheetham
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Professional Experience:

July 2012 to date : **PK Engineering Ltd, Hereford**

Managing Director

- Acquired a controlling interest in a precision engineering SME, assuming day-to-day management of a team of 40 people.
- Initiated an ambitious investment programme in people and equipment, including apprenticeships and new CAD/CAM software. We now have certification to the ISO9001 and AS9100C quality standards, and are gaining significant new business in the aerospace and medical sectors.
- Participant in the Goldman Sachs 10,000 Small Businesses Midlands Growth Programme at Aston Business School 2013/14.
- On track to deliver 15%+ sales growth and improved margins in the current year.

2008 to March 2012: **AllianceBernstein Ltd**

Senior Portfolio Manager, Global Equities

Client-facing portfolio manager for institutional and retail mandates, member of European Value Investment Policy Group, European head of Corporate Governance.

- Closed new institutional sales totalling US\$1bn+ in a challenging performance environment.
- Initiated, researched and managed a European Small/Mid Cap Value portfolio.
- Led European promotion for US and Global Thematic portfolios, increasing AUM to US\$200m +
- Overhauled European Corporate Governance processes for compliance with the FRC Stewardship code. Regular engagement with company management and boards on governance issues.
- Authored papers on investment and industrial topics, regular conference speaker on investment issues.

2000-2008: **Sanford C Bernstein Ltd**

Senior Research Analyst, European Autos

- Sell-side analyst covering nine European automotive stocks. Consistently top-ten ranked by Extel, Institutional Investor and Greenwich surveys.
- Key revenue contributor in the start-up of SCB's London office. Supervisory analyst and recruiter.

1996-2000: **Cambridge Management Consulting (now Hitachi Consulting)**

Head of Automotive Practice

Projects for global automotive OEM's and suppliers covering operational and strategic issues.

- Delivered operation improvement programme across the European and African plants of a European Tier 1 automotive supplier
- Managed a technical analysis of throughput and quality issues at a new body-in-white facility for a European automotive manufacturer.
- Analysed and delivered a quality and productivity improvement programme for a European subsidiary of a global automotive group.

1989-1996: **Ford Motor Company**

Various operational and strategic roles in Europe and North America within the Ford global finance function.

1984-1987: **Banque Paribas**, Assistant manager, commodity finance

1981-1984: **Kleinwort Benson Ltd**, graduate trainee scheme

Education:

London Business School: MBA 1989

St. John's College Cambridge: BA 2:1 German and French, 1981

Skills:

Excellent spoken and written German, good spoken French

Strong quantitative analysis skills with the usual spreadsheet software

Regulatory:

FSA registered, IMC. FINRA/NYSE registered Series 7, 16, 63, 86, 87.

Volunteer Experience:

Mosaic Secondary School Mentoring Programme at schools in Birmingham, 2014 to date

STEM Ambassador

Other activities and interests:

Active angel investor in the Minerva network (affiliated to Warwick Business School)

Choral singing, playing the tuba.