

STEVE V. LEWIS

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Eules, Texas
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ADJUNCT PROFESSOR, LECTURER, FACULTY - ACCOUNTING

Executive with proven track record of providing leadership and innovation in the finance and accounting field. Recent graduate from the AACSB Bridge Program.

PROFESSIONAL WORK EXPERIENCE

REISER-MELETIO HOLDINGS, L.L.P., Dallas, Texas 05/06 - 10/10

CHIEF FINANCIAL OFFICER

Privately held, 60 employee company that sells and distributes electrical, lighting and flooring products to businesses and consumers worldwide.

- Responsible for managing day to day accounting, tax, treasury, finance, HR, IT, purchasing, and inventory, including consolidated financial reporting and interfacing with outside auditors. Also developed the strategic plan and annual budgets; reviewed capital projects, and due diligence.
- Developed accounting policies specifically for revenue recognition, bad debt write-off's, inventory obsolescence, cash management, and supply chain management.
- Compiled and produced the annual report, including all footnotes, for the President and outside funding sources.
- Led company through a restructuring in anticipation to the Recession of 2008-2010 by implementing proactive cost reductions while driving diversification of revenue and increasing operating cash flow by over 200%.
- Designed and implemented a data mart that was integral to an updated internal reporting structure providing enhanced management analysis and control. Basis for discovering and correcting product margin leakage through poorly managed Inventory and customer pricing strategies resulting reducing inventory by 46.7% and moving to a customer value pricing model.
- Created plan that reduced debt by 54.2% between 2006 and 2010 substantially reducing annual interest expense.
- Re-Engineering close process to reduce cycle time from over 30 days to less than 12 and year end close from over 60 days to under 30.
- Developed customized inventory EOQ models leading to a 64% increase in turns.

INTERVOICE, INC., Dallas, Texas 04/01 – 05/06

SR. MANAGER - FINANCIAL PLANNING & ANALYSIS

Publicly held, 750 employee company that mfg and sells custom telcom hardware and software solutions to businesses globally through one of its offices in 6 countries.

- Responsible for the design, implementation, and day-to-day management of our global financial planning and analysis system. Also performed ad hoc acquisition due diligence, transfer-price analysis & currency risk assessment.
- Developed key components of corporate management reporting dashboard along with internal financial reporting structure and metrics.
- Drove inventory reduction efforts leading to a reduction of worldwide inventory by over 33%.
- Designed analytical models for assessing operational performance across all key business functions.
- Developed new product profitability models to assess feasibility for rolling out new products.

- Led the interpretation and implementation of new revenue recognition accounting standards and coordinated with external auditors.
- Designed, developed, and managed Hyperion Essbase OLAP database used for analyzing and reporting financial and operational data. Wrote PLSQL data scripts needed to populate data from Oracle.
- Initiated new customer total lifetime profitability mathematical model utilized to assist in maximizing customer profitability and product pricing matrices.

MICRON COMPUTERS, INC., Boise, Idaho 02/98 - 03/01

DIVISION CONTROLLER

Publicly held, 1,500 employee company that mfg, sold, installed and serviced computer hardware and services. Sold to Gores Technology in 2001.

- Managed the day-to-day accounting and financials for the Services and SME divisions with revenues exceeding \$420Million with over 400 employees, including a 250 person technical support call center. Also responsible for all division level operational and financial reporting.
- Independently programmed and implemented custom financial planning & analysis software at the division level. Later we scaled the system for the entire organization. Reduced planning cycle from over 60 days to just under 10 days.
- Developed revenue recognition policies for Services division in accordance with SAB 101 and SOP 97-2 in order to properly account for bundled solutions offerings.
- Developed mathematical model for predicting warranty usage rates resulting in recognition of deferred service revenue of over \$11 Million while complying with SAB 101 & SOP 97-2 revenue recognition rules.
- Designed and executed ABC costing models for parts manufacturing operations and service products leading to the outsourcing of non-core business operations. Annual savings exceeded \$15million.
- Key member of product development team providing financials and accounting expertise specific to product pricing, costing and margin requirements for the targeted sales channels.
- Led management team to streamline service line supply chain reducing service parts inventory by 50%.
- Collaborated with compensation committee in developing sales compensation program that led to a 22% increase in service revenue.
- Created key valuation model as part of a total acquisition valued at \$10 Million.

E.L. PAYNE, INC. West Hills, California 04/97-02/98

DIVISION CONTROLLER

Privately held, 65 employee Company that sells, installed and serviced HVAC (heating ventilation and cooling) systems in the greater LA area.

- Responsible for managing day-to-day accounting, tax, treasury, finance, HR, IT, and purchasing for this \$7Million in sales HVAC sales and Service Company. Also performed due diligence for acquisitions.
- Created and documented all accounting policies and procedures along with compiling all financial statements and reports including year-end tax returns.
- Led the effort to install computer network and CRM tools.
- Provided technical expertise during upgrades to existing accounting software systems.
- Led effort to fully integrate acquisition of another HVAC company.
- Automated and streamlined service call logistical systems thereby increasing service throughput and increasing visual presence in target geographical areas.

LEWIS MARKETING SERVICES, INC., Boise, Idaho 05/94 – 04/97

MARKETING PROJECT MANAGER

Privately held, 40 employee Company that provided market research project consulting and field services to A.C. Nielson and Information Resources Inc. research houses.

- Responsible for insuring that market research projects are executed in accordance with research test parameters for both controlled store tests and controlled market test. Products included Consumer Packaged Goods products from such companies as P&G, Clorox, Pillsbury, Unilever, etc.
- Responsible creating and documenting accounting policies and procedures and compiling financial statements and reports.
- Designed and built an analytical tool that captured sales data and provided key statistical data to our clients within 4 weeks test start dates, thereby, providing advanced statistics in 4 weeks rather than the typical 13week cycle.
- Led effort to install new accounting software solution.

MEYERS & STAUFFER, CPA, Boise, Idaho 01/92 - 05/94

AUDITOR

Regional Public Accounting Firm with offices in 4 states and over 50 employees. The firm specialized in healthcare consulting and audits.

- Responsible for leading audits of healthcare organizations to certify compliance with Medicare and/or Medicaid State reimbursement laws and regulations. Also participated in several consultant engagements with State's Agencies regarding reimbursement rate methodology and implementations.
- Performed audits in accordance with GAAS.
- Build excel model to facilitate analytical reviews of financial and reimbursement data from target healthcare organizations. Helped streamline the audit process by providing data to identify high risk areas.
- Provided in-house subject matter expertise in property reimbursement rate methodology.

STATE OF IDAHO, Boise, Idaho 01/87 - 01/92

AUDITOR

Government Health and Welfare agency with over 5,000 employees. Our focus was on enforcing the Medicare and Medicaid rules and regulations to insure Healthcare Organizations were reimbursed fairly and in accordance with promulgated reimbursement rules and regulations. Outsourced the audit function to Meyers & Stauffer, CPA's.

- Responsible for leading audits of health care organizations to certify compliance with Medicare and/or Medicaid State reimbursement laws and regulations. Also participated in several consultant engagements with State's Agencies regarding reimbursement rate methodology and implementations.
- Performed audits in accordance with GAAS.
- Build excel model to facilitate analytical reviews of financial and reimbursement data from target healthcare organizations. Helped streamline the audit process by providing data to identify high risk areas.
- Provided expertise in reviewing & assessing RFP proposals to outsource the audit function to outside accounting firms.
- Streamlined audit report compilation process by implementing the use of Lotus 123 and wordperfect in the compilation of audit reports. Reduced the average size of our audit reports from in excess of 300 pages to under 50.
- Streamlined the extraction and tabulation of data from our mainframe computers to PC's. Thereby, allowing more creative and relevant analytical reviews of Healthcare organizations.

EDUCATION

UNIVERSITY OF TEXAS AT DALLAS, MBA (2005)

IDAHO STATE UNIVERSITY, B.B.A. - Accounting Information Systems (1986)

AACSB INTERNATIONAL, Bridge Program – May (2011)

LICENSES & PROFESSIONAL MEMBERSHIPS

LICENSES:

- CPA, 1990, Active
- Series 6, 1992, Inactive
- Series 63, 1992, Inactive

MEMBER: Financial Executives International
 National and Dallas Chapters
 Institute of Management Accountants

TECHNICAL

- Excel, Access, Visual Basic, C++, C#
- SQL, PLSQL, Networking Basics, Unix Admin Basics
- Oracle, Quickbooks, Hyperion Essbase, Cognos, ISAM Database